

## **OPPORTUNITY: INSTITUTIONAL EQUITY SALES-TRADER**

### **Organization:**

CastleOak Securities L.P., is a boutique investment bank focused on the capital markets serving a broad array of corporate, governmental and institutional investor clients. Headquartered in New York City, and with five regional offices, CastleOak specializes in primary and secondary sales and trading of fixed income, equity, and money market securities.

CastleOak consists of professionals each with an average of 20 years of successful Wall Street experience and ongoing working relationships with some of the largest global corporations. We are an entrepreneurial group that demands teamwork. Everyone, from Managing Director to first year Analyst, is expected to provide service to clients, support to colleagues, and energy towards new business development. CastleOak is based in New York City ([www.castleoaklp.com](http://www.castleoaklp.com)).

CastleOak's sales and trading group consists of seasoned professionals with an average of 20 years of successful Wall Street experience, as well as ongoing working relationships with some of the largest global corporations.

### **Position Description:**

The successful sales-trader candidate will possess significant relationships with buy side clientele. This position requires an individual that is highly motivated by compensation tied directly to production, and demonstrates leadership qualities with a willingness to contribute to the firm's development and evolution. The executive must be able to display the ability to sell ideas and win trade execution opportunities. CastleOak offers a competitive compensation and benefits package with an environment committed to professional growth.

### **Qualifications:**

Candidates are required to have a minimum of 3 years of experience covering institutional clients, with documented production figures. Series 7 & 55 are also required, with proficiency in electronic trading and knowledge of algorithmic trading. New or expired licensees will also require the Securities Industry Essentials (SIE) exam.

### **Additional Info:**

Location: New York, NY

% Travel: 0-20%

Start date: Immediately

Work type: Full-time

### **How to Apply:**

If you are interested in this opportunity, please submit your resume to 110 East 59th Street, 2nd Floor, New York, NY 10022 (email: [carlos.cabana@castleoaklp.com](mailto:carlos.cabana@castleoaklp.com)).

REFERENCE THE JOB TITLE "EQUITY SALES" IN THE SUBJECT LINE OF YOUR E-MAIL.

No calls please. CastleOak Securities, L.P. is an Equal Opportunity Employer.